

**BINH THANH IMPORT EXPORT PRODUCTION &
TRADE JSC**

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

Tax code: 0302181666



**CONSOLIDATED
FINANCIAL STATEMENTS
QUARTER 4 2024**

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

CONSOLIDATED BALANCE SHEET

As at December 31, 2024

Unit: VND

ASSETS	Code	Note	31/12/2024	01/01/2024
A - SHORT-TERM ASSETS	100		2.751.058.447.336	2.873.181.555.790
I. Cash and cash equivalents	110		484.488.631.421	674.805.198.823
1. Cash	111	V.1	95.455.631.421	66.805.198.823
2. Cash equivalents	112	V.1	389.033.000.000	608.000.000.000
II. Short-term investments	120		280.120.276.760	222.264.100.878
1. Held-for-trading securities	121	V.2	64.057.991.077	64.057.991.077
2. Provisions for held-for-trading securities	122	V.2	(46.027.985.577)	(42.523.890.199)
3. Held to maturity investments	123	V.2	262.090.271.260	200.730.000.000
III. Short-term receivables	130		255.043.537.642	437.220.764.919
1. Short-term trade receivables	131	V.3	74.854.983.431	154.732.763.734
2. Short-term prepayments to suppliers	132	V.4	150.916.396.645	118.082.850.064
3. Short-term intra-company receivables	133		-	-
Construction contract receivables based on agreed				
4. progress billings	134		-	-
5. Short-term loan receivables	135		(16.933.125.572)	-
6. Other short-term receivables	136	V.5	46.205.283.138	164.405.151.121
7. Short-term provisions for doubtful debts	137		-	-
8. Asset shortages waiting for solution	138		-	-
IV. Inventories	140		1.644.019.296.691	1.364.067.752.069
1. Inventories	141	V.6	1.644.019.296.691	1.364.067.752.069
2. Provisions for obsolete inventories	149	V.6	-	-
V. Other current assets	150		87.386.704.822	174.823.739.101
1. Short-term prepaid expenses	151	V.7	1.737.829.670	2.513.403.154
2. Value-added tax deductible	152		83.778.223.347	169.433.466.110
3. Taxes and other receivables from the State	153	V.10	1.870.651.805	2.876.869.837
4. Government bonds trading	154		-	-
5. Other current assets	155		-	-

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

For the fiscal year 2024, ended as at 31/12/2024

Consolidated balance sheet (continued)

ASSETS	Code	Note	31/12/2024	01/01/2024
B - LONG-TERM ASSETS	200		507.809.412.929	483.977.482.898
I. Long-term receivables	210		18.896.472.292	2.725.348.840
1. Long-term trade receivables	211	V.3	-	-
2. Long-term prepayments to suppliers	212		-	-
3. Paid-in capital in dependent units	213		-	-
4. Long-term intra-company receivables	214		-	-
5. Long-term loan receivables	215		250.000.000	-
6. Other long-term receivables	216	V.4	18.646.472.292	2.725.348.840
7. Long-term provisions for doubtful debts	219		-	-
II. Fixed assets	220		237.831.224.674	249.253.487.413
1. Tangible fixed assets	221	V.8	211.636.662.180	221.693.784.779
- Historical costs	222	V.8	417.526.029.909	402.416.949.841
- Accumulated depreciation	223	V.8	(205.889.367.729)	(180.723.165.062)
2. Finance leases	224		-	-
- Historical costs	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227	V.9	26.194.562.494	27.559.702.634
- Historical costs	228	V.9	33.257.571.132	33.271.435.060
- Accumulated amortisation	229	V.9	(7.063.008.638)	(5.711.732.426)
III. Investment properties	230		-	-
- Historical costs	231		-	-
- Accumulated depreciation	232		-	-
IV. Long-term assets in progress	240		37.330.657.334	30.635.053.600
1. Long-term work in process	241		-	-
2. Construction in progress	242	V.10	37.330.657.334	30.635.053.600
V. Long-term investments	250		44.864.281.764	46.912.976.603
1. Investments in subsidiaries	251		-	-
2. Investments in joint ventures and associates	252	V.2	21.864.281.764	21.912.976.603
3. Investments in other entities	253		23.000.000.000	25.000.000.000
Provision for diminution in value of long-term				
4. investments	254		-	-
5. Held to maturity investments	255		-	-
VI. Other long-term assets	260		168.886.776.865	154.450.616.442
1. Long-term prepaid expenses	261	V.7	76.921.977.923	46.255.557.704
2. Deferred tax assets	262	V.19	25.562.278	8.301.682
3. Long-term tools, supplies and spare parts	263		-	-
4. Other long-term assets	268		-	-
5. Goodwill	269		91.939.236.664	108.186.757.056
TOTAL ASSETS	270		3.258.867.860.265	3.357.159.038.688

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

For the fiscal year 2024, ended as at 31/12/2024

Consolidated balance sheet (continued)

LIABILITIES AND OWNERS' EQUITY	Code	Note	31/12/2024	01/01/2024
C - LIABILITIES	300		698.083.517.129	813.586.753.931
I. Short-term liabilities	310		428.730.213.020	641.499.414.655
1. Short-term trade payables	311	V.11	238.128.181.236	373.181.489.976
2. Short-term prepayments from customers	312	V.12	32.736.698.351	45.411.205.514
3. Statutory obligations	313	V.13	12.837.549.385	14.353.647.289
4. Payables to employees	314		22.724.460.185	21.400.857.625
5. Short-term accrued expenses	315	V.14	3.457.718.729	447.215.843
6. Short-term intra-company payables	316		-	-
Construction contract payables based on agreed progress				
7. billings	317		-	-
8. Short-term unearned revenues	318	V.15	300.000.000	-
9. Other short-term payables	319	V.16	41.999.758.321	66.759.565.857
10. Short-term loans and finance lease	320	V.17	76.500.000.000	119.899.585.738
11. Short-term provisions	321		-	-
12. Bonus and welfare fund	322	V.18	45.846.813	45.846.813
13. Price stabilization fund	323		-	-
14. Government bonds trading	324		-	-
II. Long-term liabilities	330		269.353.304.109	172.087.339.276
1. Long-term trade payables	331		-	-
2. Long-term prepayments from customers	332		-	-
3. Long-term accrued expenses	333		-	-
Intra-company payables in relation to capital of				
4. dependent units	334		-	-
5. Long-term intra-company payables	335		-	-
6. Long-term unearned revenues	336		-	-
7. Other long-term payables	337	V.16	2.402.128.310	2.089.105.100
8. Long-term loans and finance lease	338	V.17	266.951.175.799	169.998.234.176
9. Convertible bonds	339		-	-
10. Preference shares	340		-	-
11. Deferred tax liabilities	341	V.19	-	-
12. Long-term provisions	342		-	-
13. Scientific and technological development fund	343		-	-

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

For the fiscal year 2024, ended as at 31/12/2024

Consolidated balance sheet (continued)

LIABILITIES AND OWNERS' EQUITY	Code	Note	31/12/2024	01/01/2024
D - OWNER'S EQUITY	400		2.560.784.343.136	2.543.572.284.757
I. Owner's equity	410		2.560.784.343.136	2.543.572.284.757
1. Contributed charter capital	411	V.20	1.016.000.660.000	700.000.000.000
- Ordinary shares with voting rights	411a	V.20	1.016.000.660.000	700.000.000.000
- Preference shares	411b	V.20	-	-
2. Share premium	412	V.20	647.658.730.315	647.644.982.665
3. Convertible bond options	413		-	-
4. Other owners' capital	414		-	-
5. Treasury shares	415	V.20	(41.471.761.277)	(41.440.754.577)
6. Asset revaluation reserve	416		-	-
7. Foreign exchange differences reserve	417		-	-
8. Development and investment funds	418	V.20	25.505.108.600	30.522.788.600
9. Enterprise reorganization support fund	419		-	-
10. Other funds belonging to owners' equity	420	V.20	143.332.833	328.000.000
11. Undistributed earnings	421	V.20	828.037.643.887	1.123.170.041.786
- Undistributed earnings by the end of prior year	421a	V.20	801.891.748.162	1.095.424.012.055
- Undistributed earnings of current year	421b	V.20	26.145.895.725	27.746.029.731
12. Capital expenditure funds	422		-	-
13. Non-controlling interests	429	V.20	84.910.628.778	83.347.226.283
II. Funding sources and other funds	430		-	-
1. Subsidised fund	431		-	-
2. Funds for fixed asset in use	432		-	-
TOTAL LIABILITIES AND OWNERS' EQUITY	440		3.258.867.860.265	3.357.159.038.688

Duong Ngoc Hai
Preparer

Nguyen Thi Minh Hieu
Chief Accountant



Le Hung
BOD's Chairman

Prepared, January 22, 2025

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

CONSOLIDATED INCOME STATEMENT

Quarter 4 2024

Unit: VND

ITEM	Code	Note	Quarter 4		Accumulated from the beginning of year	
			Current year	Previous year	Current year	Previous year
1. Revenues from sales and services rendered	01	VI.1	191.762.905.594	230.358.506.932	711.479.404.991	936.395.864.836
2. Revenue deductions	02	VI.2	26.823.263	-	587.109.598	-
3. Net revenues from sales and services rendered	10		191.736.082.331	230.358.506.932	710.892.295.393	936.395.864.836
4. Costs of goods sold and services rendered	11	VI.3	144.970.175.913	202.137.513.344	564.702.063.889	875.312.041.948
5. Gross profit from sales and	20		46.765.906.418	28.220.993.588	146.190.231.504	61.083.822.888
6. Finance income	21	VI.4	20.556.287.594	27.871.496.572	70.815.418.515	110.198.775.383
7. Finance expenses	22	VI.5	14.384.318.752	11.885.599.733	43.697.975.874	62.411.556.157
- In which: Interest expenses	23		54.039.763	1.001.265.673	2.138.388.649	9.419.003.805
8. Profit or loss in associates	24		(23.260.660)	(51.201.806)	(48.694.839)	(51.201.806)
9. Selling expenses	25	VI.6	1.489.654.466	990.761.999	5.879.399.503	4.768.816.127
10. General and administrative expenses	26	VI.6	49.399.827.743	38.908.192.068	169.020.046.506	155.116.113.077
11. Operating profit	30		2.025.132.391	4.256.734.554	(1.640.466.703)	(51.065.088.896)
12. Other income	31		40.155.738.609	103.943.356.668	75.564.274.533	108.477.290.582
13. Other expenses	32		13.626.422.649	3.170.653.287	20.710.443.674	7.384.948.727
14. Other loss	40		26.529.315.960	100.772.703.381	54.853.830.859	101.092.341.855
15. Accounting profit before tax	50		28.554.448.351	105.029.437.935	53.213.364.156	50.027.252.959

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

CONSOLIDATED INCOME STATEMENT**Quarter 4 2024**

Unit: VND

ITEM	Code	Note	Quarter 4		Accumulated from the beginning of year	
			Current year	Previous year	Current year	Previous year
16. Current corporate income tax expenses	51	VI.8	14.287.160.685	13.240.894.919	25.640.089.351	22.174.581.912
17. Deferred tax expenses	52	VI.8	(17.260.596)	54.086.247	(17.260.596)	(1.028.679.944)
18. Net profit after tax	60		<u>14.284.548.262</u>	<u>91.734.456.769</u>	<u>27.590.535.401</u>	<u>28.881.350.991</u>
18.1 - Parent company	61		14.229.804.762	91.065.869.098	26.027.132.906	28.454.692.631
18.2 - Non-controlling interests	62		54.743.500	668.587.671	1.563.402.495	426.658.360
19. Basic earnings per share	70	VI.9	<u>204</u>	<u>1.338</u>	<u>373</u>	<u>418</u>
20. Diluted earnings per share	71		<u>204</u>	<u>1.338</u>	<u>373</u>	<u>418</u>



Duong Ngoc Hai
Preparer



Nguyen Thi Minh Hieu
Chief Accountant

Prepared, January 22, 2025



Le Hung
BOD's Chairman

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

CONSOLIDATED CASH FLOW STATEMENT**(Indirect method)****Quarter 4 2024**

Unit: VND

Accumulated from the beginning of year

ITEM	Code	Note	Accumulated from the beginning of year	
			Current year	Previous year
I. Cash flows from operating activities				
1. Profit/(loss) before tax	01		53.213.364.156	50.027.252.959
2. Adjustments for:				
- Depreciation and amortisation of fixed assets and investment properties (including goodwill amortization)	02	V.8; V.9	28.228.602.714	27.493.040.139
- Provisions	03	V.2; V.6	3.552.790.217	4.495.021.228
- Foreign exchange (gains)/losses arising from revaluation of monetary accounts	04	VI.4	340.976.318	6.041.681.039
- (Profits)/losses from investing activities	05		(23.250.098.774)	(36.613.755.720)
- Interest expenses	06	VI.5	2.138.388.649	9.419.003.805
- Other adjustments	07		-	-
3. Operating profit/(loss) before changes in working capital	08		64.224.023.280	60.862.243.450
- (Increase)/decrease in receivables	09	V.3; V.4; V.5; V.19	274.330.830.105	(116.624.316.716)
- (Increase)/decrease in inventories	10	V.6	(322.364.563.269)	(107.745.902.775)
- Increase/(decrease) in payables (other than interest payable, corporate income tax payable)	11	V.11; V.12; V.14; V.15; V.16; V.18	(134.998.566.206)	(134.546.802.222)
- (Increase)/decrease in prepaid expenses	12	V.7	(2.853.306.518)	5.968.464.140
- (Increase)/decrease in held-for-trading securities	13	V.2	-	-
- Interest paid	14		(2.189.696.456)	(23.918.823.366)
- Corporate income tax paid	15	V.13	(28.966.662.041)	(19.456.808.657)
- Other cash inflows from operating activities	16		-	22.806.500.000
- Other cash outflows from operating activities	17		(5.706.347.167)	(6.652.680.000)
Net cash flows from/(used in) operating activities	20		(158.524.288.272)	(319.308.126.146)
II. Cash flows from investing activities				
1. Purchase and construction of fixed assets and other long-term assets	21	V.8; V.9; V.10	(24.574.298.937)	(21.899.658.883)
2. Proceeds from disposal of fixed assets and other long-term assets	22		926.546.844	1.340.181.606
3. Loans to other entities and payments for purchase of debt instruments of other entities	23	V.2	(525.080.771.260)	(144.150.000.000)
4. Collections from borrowers and proceeds from sale of debt instruments of other entities	24	V.2	548.000.000.000	874.565.000.000
5. Payments for investments in other entities	25		-	(25.000.000.000)
6. Proceeds from sale of investments in other entities	26		2.000.000.000	-
7. Interest and dividends received	27	VI.4	23.806.515.988	37.949.364.540
Net cash flows from investing activities	30		25.077.992.635	722.804.887.263

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

CONSOLIDATED CASH FLOW STATEMENT**(Indirect method)****Quarter 4 2024**

Unit: VND

Accumulated from the beginning of year

ITEM	Code	Note	Accumulated from the beginning of year	
			Current year	Previous year

For the fiscal year 2024, ended as at 31/12/2024

Consolidated cash flow statement (continued)

ITEM	Code	Note	Current year	Previous year
------	------	------	--------------	---------------

III. Cash flows from financing activities

1. Capital contribution and issuance of shares	31	V.20	20.887.650	10.000.000.000
2. Repayment of contributed capital and repurchase of stock issued	32		(538.146.700)	-
3. Drawdown of borrowings	33	V.17	477.618.259.341	271.462.065.832
4. Repayment of borrowings	34	V.17	(424.064.903.456)	(789.075.001.357)
5. Payment of principal of finance lease liabilities	35		-	-
6. Dividends paid	36	V.20	-	(151.041.500)
Net cash flows from financial activities	40		53.036.096.835	(507.763.977.025)
Net cash flows during the fiscal year	50		(80.410.198.802)	(104.267.215.908)
Cash and cash equivalents at the beginning of fiscal year	60	V.1	564.805.198.823	779.064.914.351
Impact of exchange rate fluctuation	61		93.631.400	7.500.380
Cash and cash equivalents at the end of fiscal year	70	V.1	484.488.631.421	674.805.198.823

Prepared, January 22, 2025



Duong Ngoc Hai
Preparer



Nguyen Thi Minh Hieu
Chief Accountant



Le Hung
BOD's Chairman

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

I. The Company:

1. Form of ownership

Previously, Binh Thanh Import-Export Production And Trade Joint Stock Company (Gilimex) was a State-owned enterprise established in 1982 directly under the People Committee of Ho Chi Minh City. According to Decision No. 134/2000/QD-TTg dated 24/11/2000 on implementation of equitization issued by Prime Minister, the Company was transferred to Joint-Stock Company.

The Company's contributed charter capital stated in the ERC: 1.016.000.660.000 VND

Contributed capital as at 31/12/2024: 1.016.000.660.000 VND

The Company's headquarters is located on 334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City.

2. Business field:

Manufacturing, trading.

3. Principal activities:

- Processing and preservation of aquatic products, details: production and processing of aquatic products (not trading at the headquarters);
- Production of other victuals that have not yet been classified, details: production and processing of victuals (not operating at the headquarters);
- Processing and preservation of fruits and vegetables, details: production and processing of agricultural and forestry products (not operating at the headquarters);
- Other production not yet classified, details: production and processing of leather goods, rubber, equipment, machinery, building materials, raw materials and other products (not operating at the headquarters), production and processing of handicrafts and garments (not mechanical processing, waste recycling, electroplating, bleaching, dyeing, painting, printing and processing of used goods at the headquarters);
- Other business support service activities have not been classified, details: export of agricultural, forestry and fishery products, handicrafts, garments, leather goods, rubber, food, equipment, machinery, building materials, raw materials and other products. Import of machinery and equipment, raw materials, supplies, means of transport, consumer goods, electrical and electronic metals. Investment cooperation in the fields of tourism, hotels and restaurants;
- Other credit extension activities, details: pawn services;
- Other professional, scientific and technological activities that have not yet been classified, detail: commercial services;
- Construction of houses of all types, details: construction;
- Specialized and detailed design activities, details: interior decoration;
- Ground preparation, details: ground leveling;
- Operating in real estate and land use rights belonging to owners, users or leasing, details: real estate business.

4. Ordinary course of business: 12 months

5. Corporate structure

Number of directly owned subsidiaries: 14

Number of directly owned subsidiaries consolidated: 14

Number of indirectly owned subsidiaries: 3

Number indirectly owned subsidiaries consolidated: 3

Number of associates and joint ventures: 1

Number of associates and joint ventures consolidated: 1

13/01/2025

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

Lists of subsidiaries consolidated:

- Thanh My Sewing Co., Ltd.
 - + Address: Industrial zone - Hac Dich industrial center, Trang Cat Quarter, Hac Dich Ward, Phu My Town, Ba Ria Vung Tau Province.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- Gia Dinh Real Estate Company
 - + Address: 572 Le Quang Dinh, Ward 1, Go Vap District, Ho Chi Minh City.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- GILIMEX-PPJ Household Goods Sewing Joint Stock Company
 - + Address: 334A Phan Van Tri, Ward 11, Binh Thanh District, Ho Chi Minh City.
 - + Economic interest of parent company: 99.45%
 - + Voting rights of parent company: 99.45%
- Atlantic Metal Production Trade Joint Stock Company
 - + Address: Industrial zone - Hac Dich industrial center, Trang Cat Quarter, Hac Dich Ward, Phu My Town, Ba Ria Vung Tau Province.
 - + Economic interest of parent company: 99.95%
 - + Voting rights of parent company: 100%
- Pacific Lighting Equipment Production And Trading Joint Stock Company
 - + Address: Industrial zone - Hac Dich industrial center, Trang Cat Quarter, Hac Dich Ward, Phu My Town, Ba Ria Vung Tau Province.
 - + Economic interest of parent company: 99.9%
 - + Voting rights of parent company: 99.9%
- Gilimex Logistics Co., Ltd.
 - + Address: Industrial zone - Hac Dich industrial center, Trang Cat Quarter, Hac Dich Ward, Phu My Town, Ba Ria Vung Tau Province.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- BT Investment Infrastructure Corporation
 - + Address: 334A Phan Van Tri, Ward 11, Binh Thanh District, Ho Chi Minh City.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- Luu Cong Hieu Co., Ltd.
 - + Address: No. 10A2 An Binh residential area, Tran Quoc Toan, Quarter 1, An Binh Ward, Bien Hoa City, Dong Nai Province.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- Gilimex Industrial Park Corporation
 - + Address: 45 Nguyen Hue, Vinh Ninh Ward, Hue City, Thua Thien Hue Province.
 - + Economic interest of parent company: 90%
 - + Voting rights of parent company: 90%
- Hung Khang Real Estate Corporation
 - + Address: 334A Phan Van Tri, Ward 11, Binh Thanh District, Ho Chi Minh City.
 - + Economic interest of parent company: 99.998%
 - + Voting rights of parent company: 99.998%

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

- Ichiban Star Joint Stock Company
 - + Address: No. 03 Huu Nghi Boulevard, VSIP industrial zone, Binh Hoa Ward, Thuan An City, Binh Duong Province.
 - + Economic interest of parent company: 99.99%
 - + Voting rights of parent company: 99.99%
- Dong Nai Gilimex One Member Company Limited
 - + Address: 111A, Hamlet 2A, Xuan Bac Commune, Xuan Loc District, Dong Nai Province.
 - + Economic interest of parent company: 100%
 - + Voting rights of parent company: 100%
- Long Khanh Gilimex Joint Stock Company
 - + Address: Group 11, Hamlet 4, An Vien Commune, Trang Bom District, Dong Nai Province.
 - + Economic interest of parent company: 99.97%
 - + Voting rights of parent company: 99.97%
- Gilimex Vinh Long Industrial Park Joint Stock Company
 - + Address: No. PG2-22, Group 1, Ward 4, Vinh Long City, Vinh Long Province.
 - + Economic interest of parent company: 88.5%
 - + Voting rights of parent company: 95%
- My Khang Investment Joint Stock Company
 - + Address: No. 5 Hoa Binh street, VSIP Quang Ngai urban area, Truong Quang Trong Ward, Quang Ngai City, Quang Ngai Province.
 - + Economic interest of parent company: 99.99%
 - + Voting rights of parent company: 99.99%
- Gilimex Bac Giang Industrial Park Corporation
 - + Address: 31 Nguyen Thi Luu, Ngo Quyen Ward, Bac Giang City, Bac Giang Province.
 - + Economic interest of parent company: 92.638%
 - + Voting rights of parent company: 92.638%
- Gilimex Quang Ngai Industrial Park Corporation
 - + Address: No. 5 Hoa Binh street, VSIP Quang Ngai urban area, Truong Quang Trong Ward, Quang Ngai City, Quang Ngai Province.
 - + Economic interest of parent company: 90%
 - + Voting rights of parent company: 90%

Lists of associates and joint ventures consolidated:

- Hoang An Development and Investment Joint Stock Company
 - + Address: No. 26A3, Tao Luc 5, VSIP 2 industrial zone, Hoa Phu Ward, Thu Dau Mot, Binh Duong Province.
 - + Economic interest of parent company: 35%
 - + Voting rights of parent company: 35%

6. Employee

The number of the Group's employees as at 31 December 2024 was 1,042.

II. Accounting period and accounting currency

1. Accounting period

The Company's accounting period starts on 1 January and ends on 31 December.

2. Accounting currency

The consolidated financial statements are prepared and presented in Vietnam Dong (VND).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

III. Accounting standards and accounting regime

1. Accounting regime

The Company applies Enterprise Accounting System issued under Circular no.200/2014/TT-BTC dated December 22, 2014 by Ministry of Finance as well as the amended and guidance circulars.

2. Declaration of adherence to Accounting Standards and Accounting system

The Company applies Vietnamese Accounting Standards and supplement documents issued by the State. Consolidated financial statements are prepared in accordance with regulations of each standard and supplement documents as well as with current accounting system.

IV. Accounting policies

1. Cash and cash equivalents

a. Cash

Cash consists of: cash on hand, cash in banks and cash in transit.

b. Cash equivalents

Cash equivalents are short-term investments for a period not exceeding 3 months that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value from the date of purchase to the date of financial statements.

c. Other currencies conversion

Transactions in foreign currencies must be recorded in original currency and converted into Vietnam dong. Overdraft is recorded as a bank loan.

At the reporting date, the company is required to revalue the balance of foreign currencies and monetary gold as follows:

- Foreign currency: Using buying price quoted by commercial bank which is normally trading with the company at the reporting date;
- Monetary gold: Using the domestic market price at the reporting date. The domestic market price is the price disclosed by the State Bank. In case the State Bank does not disclose the price, use the price disclosed by entities trading golds permitted by laws.

2. Financial investment

Financial investment is the outside investments with purpose to use capital reasonably and improve efficiency of business operations such as investments in subsidiaries, joint ventures and associates, investment in securities and other financial investments ...

For the preparation of financial statements, the financial investment must be classified as below:

- Having maturity less than 12 months or a normal operating cycle are recorded as short-term.
- Having maturity over than 12 months or a normal operating cycle period are recorded as long-term.

a. Held-for-trading securities

Trading securities are the investment in securities and other financial instruments for trading purposes (hold for increasing price to sell for profit.) Trading securities include:

- Stocks and listed bonds;
- The securities and other financial instruments such as commercial bill, forward contracts, swap contracts...

Trading securities are recorded at original cost at the time when investors hold ownership.

The dividends paid in the period before investment date shall be recorded as a decrease in value of investment. When the investor receives additional shares without payment to issuer from share premium, other funds belonging to owners' equity or dividends in shares, the investors only monitor the quantity of additional shares.

In case shares are swapped, its value must be determined according to fair value at the swap date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

The cost shall be determined in accordance with weighted average method when trading securities are liquidated or transferred.

Provisions for held-for-trading securities: the impairment loss may occur if there are reliable evidences indicating the market value of the Company's trading securities are lower than book value. The provision shall be additionally made or reverted at the reporting date and shall be recorded in finance expenses.

b. Held-to-maturity investments

This investment does not reflect bonds and debt instruments held for trading. Held-to-maturity investments include bank term deposits (the remaining period is 3 months or more), bills, promissory notes, bonds, preferred shares that the issuer is required to redeem at a certain time in the future, and held-to-maturity loans for the purpose of collecting interest and other held-to-maturity investments.

Provisions for diminution of held-to-maturity investments: If held-to-maturity investments have not been made provision under the legislation, the Company must assess their recoverability. Where there is certain evidence that part or all of the investments may not be recoverable, the impairment loss must be recorded in the finance expenses in the period. Provisions or reimbursements of provision shall be made at the time of the preparation of financial statements. In case the amount of impairment loss cannot be measured reliably, The Company shall not decrease the investments and the recoverability of the investment shall be explained in the notes to the financial statements.

c. Investments in other entities

Investments in other entities are the investments in equity instruments of other entities in which the Company does not control or has significant influence to the invested entities.

3. Receivables

All receivables must be detailed by aging, by each client and in original currency (if any) and others details depending on the management request of the Company.

The classification of receivables must be managed as follows:

- Trade receivables: Receivables resulting from trading activities between the Company and its clients such as selling goods, rendering service, disposal of assets, export sales of consigner through the consignee;
- Intra-company receivables: Receivables between the Company and its dependent units;
- Other receivables: Receivables not related to trading activities.

For the preparation of financial statements, the receivables must be classified as follows:

- Having maturity less than 12 months or an normal operating cycle are recorded as short-term receivables.
- Having maturity over than 12 months or an normal operating cycle are recorded as long-term receivables.

At the reporting date, the Company revaluates the receivables due in foreign currency (except for advances to suppliers; if it has evidence that the supplier will not provide goods or services and the Company will receive this advance in foreign currency, this advance will be treated as monetary items) at the buying price quoted by commercial bank where the Company normally transacts with at the reporting date.

Provisions for bad debts: The provisions for bad debts are made at the reporting date. The provision or reimbursement of provision is made at the reporting date and is recorded as general and administrative expenses in the period. For the bad debts due in several years that the Company tried to collect but failed and determined that the debtor was insolvent, the Company may sell these long-term bad debts to debt collection Companies or write off the bad debts (according to regulations and charter of the company).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

4. Inventories

a. Recognition

Inventories are stated at original cost. Where net realizable value is lower than cost, inventories should be measured at net realizable value. The cost of inventories should comprise all costs of purchase, costs of conversion and other direct costs incurred in bringing the inventories to their present location and condition.

The assets purchased for production, use or sale are not presented in this item but are presented in item "Long-term equipment, supplies, spare parts ", including:

- Work in progress beyond a normal operating cycle (over 12 months);
- Supplies, equipments and spare parts that has the storage period more than 12 months or a normal operating cycle.

b. Inventories valuation method

The ending inventory balance is determined by the weighted average method.

c. Inventories recording system

The perpetual method is used to record inventories.

d. Provision for obsolete inventories

At the reporting date, if inventories are not recoverable due to damages, obsolescence, reduction of selling price. In this case, the provision for obsolete inventories is made. The provision for obsolete inventories is the difference between the original costs of inventories and its net realizable value.

5. Tangible and intangible assets, finance leases and investment properties

Fixed assets are stated at the historical cost. During their useful life, fixed assets are recorded at cost, accumulated depreciation and amortisation and net book value.

The historical cost of financial leases is recorded as the fair value of the leased asset or the present value of the minimum rental payment (in case the fair value is higher than the present value of the minimum rent payment) plus the direct costs initially incurred related to the financial lease activities. If input VAT is deductible, the current value of the minimum rent payment does not include input VAT.

During the useful life, the depreciation and amortisation is recorded to the expenses for which the asset is used. Intangible assets that are land use rights are only depreciated for definite land use rights.

Investment properties are depreciated as a fixed asset, except for investment property held for appreciation. The Company accounts for impairment loss on investment properties held for appreciation.

Investment property held for appreciation is not depreciated but determined the impairment loss due to decrease in value.

Depreciation of tangible assets and amortization of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

- Buildings and structures	08 - 25 years
- Machinery and equipment	07 - 10 years
- Means of transportation	04 - 07 years
- Office equipment	03 - 06 years

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

6. Business cooperation contract

A business cooperation contract (BCC) is a contractual agreement among parties to carry out specific business activities, but not establishing a new legal entity. Parties receiving assets records them as a liability, not equity. Types of BCC are demonstrated as follows:

- BCC in the form of jointly controlled assets;
- BCC in the form of jointly controlled operations;
- BCC in the form of shares of post-tax profits.

7. Deferred tax expenses

Deferred tax assets and deferred tax liabilities are determined at the estimated rate to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date.

8. Prepaid expenses

The calculation and allocation of prepaid expenses to expenses in each accounting period is based on the nature, amounts to determine the allocation method properly and consistently.

Prepaid expenses are tracked according to each incurred prepaid term, which has been allocated to the subjects bearing the costs of each accounting period and the rest has not been allocated to expenses.

Prepaid expense is classified as follows:

- Prepaid expenses related to purchase or service rendering less than 12 months or a normal operating cycle from incurred date are recorded as short-term prepaid expenses.
- Prepaid expense related to purchase or service rendering over than 12 months or a normal operating cycle from incurred date are recorded as long-term prepaid expenses.

9. Payables

All payables must be recorded detail by aging, by each client and in original currency if any and others details depending on the management request of the Company.

The classification of payables must be managed as below:

- Trade payables: Payable resulting from trading activities such as purchase of goods, rendering of service, imports through consigner;
- Intra-company payables: Payables between the Company and its dependent units;
- Other payables: Payables not related to trading activities.

For the preparation of financial statements, the payables must be classified as below:

- Having maturity less than 12 months or an normal operating cycle are recorded as short-term payables.
- Having maturity over than 12 months or an normal operating cycle are recorded as long-term payables.

At the reporting date, the Company revaluates the payables due in foreign currency (except for advances from customers; if it has evidence that the Company will not provide goods or services and the Company will return this advance to customers in foreign currency, this advance will be treated as monetary items) at the selling price quoted by commercial bank where the Company normally transacts with at the reporting date.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

10. Loans and finance lease liabilities

Loans in the form of issuance of bond or preference share with specific terms requiring the issuer to repurchase at a certain time in the future shall not be presented in this item.

Loans, debts should be monitored in details for each lender, each contract and each collateral. The financial lease liabilities are stated at present value of minimum lease payment or the fair value of the lease assets.

For the preparation of financial statements, the loans and finance lease liabilities must be classified as below:

- Having maturity less than 12 months or an normal operating cycle are recorded as short-term loans.
- Having maturity over than 12 months or an normal operating cycle are recorded as long-term loans.

At the reporting date, the Company revaluates the loans and finance lease liabilities due in foreign currency at the selling price quoted by commercial bank where the Company normally transacts with at the reporting date.

11. Borrowings and capitalisation of borrowing costs

Borrowing costs are recognized as finance expenses, except the borrowing costs directly attributing to the acquisition or work in progress is capitalised, when all the conditions are satisfied in accordance with VAS 16 "Borrowing costs".

12. Accrued expenses

Payables for goods or services from suppliers but not yet paid due to lack of supporting documents and payables to employee not yet recorded in expenses to make sure that actual expenses will not cause sudden increase in operating costs based on the matching principle. The accruals must be meticulously calculated and must have appropriate and reliable evidence. When these expenses arise, if there is any difference with the accruals, accountants accrue or reimburse accruals to reflect the difference.

13. Provisions

Provisions shall be recorded when the following conditions are satisfied:

- The company has current debt obligations (legal obligations or joint obligations) as a result of an event that has already occurred;
- A decrease in the economic benefits that may result in the requirement to pay the debt obligation;
- A reliable estimate of the value of that debt obligation.

The value of a provision is the most reasonable estimate of the amount that will be spent to pay the current debt obligation at the end of the accounting period.

A provision for enterprise restructuring expenses shall be recorded only when the conditions for recognition of provisions as prescribed in the Accounting Standards "Provisions, contingent assets and contingent liabilities" are met.

Provisions shall be made or reimbursed at the reporting date. Provisions made shall be recorded in general and administrative expenses. Particularly for the warranty provisions for the merchandise, it shall be recorded in the selling expenses; the warranty provisions for the construction shall be recorded in the operating cost and reimbursed in other incomes.

Only expenses related to the originally established provisions shall be offset by such provisions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

14. Unearned revenues

Unearned revenues include incomes received in advance such as: rental prepayment of customer in one or numerous periods, interest prepayment of borrower or debt instrument purchase, the differential price on installment payment; corresponding to turnover of goods, services or discounts to customers in traditional client program.

The balance of the unearned revenue in foreign currency at the end of the fiscal year: if there is not reliable evidence lead to refund this amount, foreign exchange rate difference are not evaluated at the reporting date.

15. Equity

a. Contributed charter capital, share premium, convertible bond options, other owner's capital

Contributed charter capital is recorded in the actual amount of capital contributed by each individual and organisation.

When the investment license defining the charter capital of the enterprise is determined in foreign currency equivalent to an Vietnam dong amount, the determination contributed capital by investors in foreign currencies is based on the amount of foreign currency actually contributed.

The receipt of capital contribution in assets must reflect the increase in the owner's investment capital at the revaluation price of the assets approved by capital contributors. For intangible assets such as brands, trademarks, trade names, exploitation rights, project development, etc., the Company only record an increase in contributed capital if permitted by relevant laws.

For joint-stock companies, contributed charter capital is recorded based on the actual price of stock issuance, but is recorded in detail in two separate criteria:

- Contributions charter capitals are recorded according to par value of shares;
- Share premium shall record the difference between the par value and issue price of shares.

In addition, share premium shall record the difference between the par value and issue price of shares when re-issuing treasury shares.

Convertible bond options arise when the company issuing a type of bond that can convert into a specified number of shares stated in the issuance plan. The value of the equity component of convertible bonds is the difference between the total proceeds from the issuance of convertible bonds and the value of the debt component of convertible bonds. At the time of initial recognition, the convertible bond options are recorded separately in the owners' equity. When the bond matures, this option is accounted for as share premium.

Other owner's capital reflects business capital formed due to supplementation from operating results or from donation, sponsorship, and asset revaluation (according to current regulations).

b. Asset revaluation reserve

Asset revaluation reserve reflects differences due to revaluation of existing assets and situation of settlement of such differences at enterprises. Revaluated assets are primarily fixed assets, investment properties, in some cases it is possible and necessary to reevaluate materials, tools, equipment, finished goods, inventory, worked in process, etc.

Asset revaluation reserve shall be recorded in this account in the following cases:

- When there is a decision of the State;
- When equitizing State-owned enterprises;
- Other cases as prescribed by law.

Asset value shall be re-determined on the basis of price list stipulated by the State or determined by asset pricing committee or professional price verificating agency.

CÔNG TY CỔ PHẦN
XUẤT NHẬP KHẨU
BÌNH THẠNH (GI)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

c. Foreign exchange difference reserve

Foreign exchange difference means differences incurred from real exchange or the conversion of the same amounts of foreign currency into accounting currency unit according to different foreign exchange rates at the transaction date and at the reporting date.

All sums of foreign exchange differences are recorded immediately in finance income (if gain) or finance expenses (if loss) at the time of incurring. The foreign exchange rate difference in the period before the operation of enterprises with 100% charter capital held by the State for implementing national key projects and works shall be reflected on the balance sheet and gradually allocated to finance income or finance expenses.

d. Undistributed earnings

Undistributed earnings is the profit of business operations after adding (+) or subtracting (-) adjustments due to retrospective accounting for changes in accounting policy or retrospective restatement to correct materiality misstatement in previous year.

Profit distribution on business activities of the Company must comply with the current financial policy.

Parent companies are entitled to distribute profits to the owners which shall not exceed the undistributed earnings on consolidated financial statements after eliminating the impact of profits resulting from gains from bargain purchase. Where the undistributed earnings on consolidated financial statements is higher than the undistributed earnings on financial statement of the parent companies and if the profits decided to distribute exceed the undistributed earnings on separate financial statements, the parent companies only make distribution after transferring profits from subsidiary companies to the parent companies.

Profit distribution must consider non-monetary items in undistributed earnings that may affect cash flow and ability to pay dividends, the Company's profit.

16. Revenue

a. Revenue from sales of goods

Revenue from sales of goods should be recognised when all the following conditions have been satisfied:

- The significant risks and rewards of ownership of the goods have been transferred to the buyer;
- The Company no longer hold the right to manage goods as owners or the right to control goods;
- The amount of revenue can be measured reliably;
- The economic benefits associated with the transaction of goods sold have flown or will flow to the Company;
- The costs incurred or to be incurred in respect of the transaction of goods sold can be measured reliably.

b. Revenue from rendering of services

Revenue from rendering of services should be recognised when all the following conditions have been satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Company;
- The work completion can be measured reliably at the reporting date;
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

c. Finance income

Finance income includes interests, rights, gain on exchange rate difference, dividends and other income of finance activities. For interest earned from loans receivable, deferred payment, installment payment: finance income is recognized when the receipt is certainly recoverable and the principals are not classified as overdue that requires provisions. Income from dividend is recognized when the right to receive dividend is established.

T. 2024
18
NG
PH
KINH
NHẬP
TH
LIM
HTP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

d. Revenues of construction contract

Revenue from construction contracts are recognized in one of the two following cases:

- The construction contract defines that the contractor shall be entitled to payment basing on the progress: when the result of construction contract are estimated reliably, turnover from the construction contract is recorded proportionally to part of finished volume which was determined by contractors at the reporting time;
- The construction contract defines that the contractor shall be entitled to payment basing on finished volume: when the result of construction contract are estimated reliably, turnover from the construction contract is recorded proportionally to part of finished volume which was approved by customer.

When the result of the construction contract can not be estimated reliably, turnover from the construction contract recognized corresponding to the incurred costs that the reimbursement is relatively certain.

e. Other income

Other income includes income from other activities: disposal of asset; penalty receipt, compensation, collection of bad debt which was written off, unknown payables, gift in cash or non-cash form, etc.

17. Revenue deductions

Revenue deduction shall be recorded as follows:

- The decrease adjustment of revenue in the incurring period if revenue deductions incurred in the same period of consumption of products, goods and services;
- The decrease adjustment of revenue as follows if revenue deductions incurred in the next period of consumption of products, goods and services:
 - + Record a decrease in revenue on the current financial statements if the revenue deduction incurs before reporting date;
 - + Record a decrease in revenue on the next financial statements if the revenue deduction incurs after reporting date;

Trade discount is the discount for customers purchasing large quantity of goods.

Sales rebate is the deduction to the buyer due to damages, degradation or improper products as prescribed in contract.

Sales return reflects the value of the products, goods that customer returns due to violations of economic contracts, damages, degradation or improper goods.

18. Costs of goods sold

Costs of goods sold are cost of goods, products, services, investment property, costs of production of construction products sold in the period and costs relating to the real estate business, etc.

The lost value of inventory is recorded in the costs of goods sold after deducting compensation (if any).

The cost of direct materials consumed in excess of normal capacity, labor costs, fixed manufacturing overhead costs not allocated to the value of inventory, must be recorded in costs of goods sold (after deducting compensation, if any) even if goods have not been determined to be consumed yet.

19. Finance expenses

Finance expenses include expenses for financial activities: expenses or losses relating to financial investment activities; borrowing expenses; incurred expenses for capital contribution to joint ventures and associates; losses from securities transfer; provision for diminution in value of trading securities; provision for diminution in value of investment in other entities; realised losses when selling foreign currency, realised foreign exchange losses, etc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

20. Selling expenses and general and administrative expenses

Selling expenses reflect indirect expenses incurred from selling goods and providing services.

General and administrative expenses reflect the general expenses of the company, including: labor cost; social and health insurance, unemployment fund, union cost of management employee; office and tools expenses, depreciation for assets used in administration purposes; land rental, business license tax; provision for bad debts; expenses from external services and other expenses, etc.

21. Taxation

Current tax expenses are the CIT expenses payable based on the taxable income and applicable CIT tax rate.

Deferred tax expenses is the CIT expenses payable in the future resulting from:

- Record of deferred tax liability during the year;
- Reimbursement of deferred tax assets recorded in previous years.

22. Consolidated financial statements

Consolidated financial statements consist of the separate financial statement of the parent company (i.e. Binh Thanh Import Export Production & Trade Joint Stock Company) and financial statements of subsidiaries for the fiscal year 2024, ended as at 31/12/2024.

Account balances on the consolidated balance sheet between subsidiaries and the parent company, income and expenses, unrealised profit or losses incurred from the internal transactions are eliminated.

Non-controlling interests are the portion of the interest in the profit or losses, and in the net assets of the subsidiaries not held by the parent company and are presented separately on the Consolidated Income Statement and are presented separately from the equity portion of the parent company's shareholders in the equity section on the Consolidated Balance Sheet.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

1. Cash and cash equivalents

	31/12/2024	01/01/2024
Cash on hand	8.285.419.489	9.208.297.677
Cash in banks	87.170.211.932	57.596.901.146
Cash equivalents	389.033.000.000	608.000.000.000
Term deposits < 3 months		
Joint Stock Commercial Bank for Foreign Trade of Vietnam	46.633.000.000	199.000.000.000
Vietnam International Commercial Joint Stock Bank	-	4.000.000.000
Military Commercial Joint Stock Bank	342.400.000.000	405.000.000.000
Total	484.488.631.421	674.805.198.823

2. Investments

2.1 Held-for-trading securities

	31/12/2024			01/01/2024		
	Cost	Fair value	Provision	Cost	Fair value	Provision
Stocks	64.057.991.077	18.030.005.500	(46.027.985.577)	64.057.991.077	21.534.100.878	(42.523.890.199)
Trieu An Hospital Corporation	2.250.000.000	2.250.000.000	-	2.250.000.000	2.250.000.000	-
Joint Stock Commercial Bank for Foreign Trade of Vietnam	290.000	290.000	-	290.000	290.000	-
Garmex Saigon Corporation	61.222.528.577	15.194.543.000	(46.027.985.577)	61.222.528.577	18.698.638.378	(42.523.890.199)
Thua Thien Hue Import Export And Investment Joint Stock Company	585.172.500	585.172.500	-	585.172.500	585.172.500	-
Total	64.057.991.077	18.030.005.500	(46.027.985.577)	64.057.991.077	21.534.100.878	(42.523.890.199)

Movements in provisions for held-for-trading securities are as follows:

	Current period	Previous period
Beginning balance	42.523.890.199	38.080.070.777
Additional provisions	3.504.095.378	4.443.819.422
Reimbursement of provisions	-	-
Ending balance	46.027.985.577	42.523.890.199

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

2.2 Held-to-maturity investments:

	31/12/2024			01/01/2024		
	Cost	Fair value	Provision	Cost	Fair value	Provision
a. Short-term:	262.090.271.260	262.090.271.260	-	200.730.000.000	200.730.000.000	-
Term deposits (3-12 months)	262.090.271.260	262.090.271.260	-	200.730.000.000	200.730.000.000	-
b. Long-term:	-	-	-	-	-	-
Total	262.090.271.260	262.090.271.260	-	200.730.000.000	200.730.000.000	-

2.3 Investments in associates and joint ventures

	31/12/2024				01/01/2024			
	% owners' equity	Cost	Fair value	Provision	% owners' equity	Cost	Fair value	Provision
Hoang An Development and Investment JSC	35%	21.864.281.764	21.864.281.764	-	35%	21.912.976.603	21.912.976.603	-
Total		21.864.281.764	21.864.281.764	-		21.912.976.603	21.912.976.603	-

Movements in investments in associates and joint ventures are as follows:

	Current period	Previous period
Previous period	21.912.976.603	21.964.178.409
Losses from associates	(48.694.839)	(51.201.806)
Current period	21.864.281.764	21.912.976.603

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

3. Trade receivables

Short-term trade receivables

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Related party	277.370.784	-	-	-
Third parties	74.577.612.647	-	154.732.763.734	-
Helinox Inc.	-	-	85.234.059.954	-
IKEA Supply AG	63.291.107.542	-	60.445.857.043	-
Ballard Designs Inc C/O Cornerstone Inc.	6.444.679.226	-	4.376.812.257	-
Ngoc Son Handicraft And Furniture Co., Ltd	1.408.778.491	-	1.747.059.771	-
Others	3.433.047.388	-	2.928.974.709	-
Total	74.854.983.431	-	154.732.763.734	-

4. Prepayments to suppliers

Short-term prepayments to suppliers

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Related party	-	-	-	-
Third parties	150.916.396.645	-	118.082.850.064	-
IDV Investment And Trading Service Corporation	4.377.126.124	-	-	-
VSIP Quang Ngai Company Limited	7.425.580.977	-	7.425.580.977	-
Xuan Trung Viet Construction One Member LLC	-	-	5.837.239.888	-
Bras Arch Company Limited	2.515.000.000	-	-	-
Thai Nam Construction Consultant JSC	1.957.326.400	-	7.833.138.710	-
Others	134.641.363.144	-	96.986.890.489	-
Total	150.916.396.645	-	118.082.850.064	-

5. Other receivables

5.1. Other short-term receivables

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Related party	67.000.000	-	57.000.000	-
Hoang An Development and Investment JSC	67.000.000	-	57.000.000	-
Third parties	46.138.283.138	-	164.348.151.121	-
Advances	7.624.414.971	-	2.938.289.524	-
Short-term deposits, mortgages, collaterals	1.293.614.373	-	110.680.000	-
Other short-term receivables	37.220.253.794	-	161.299.181.597	-
- Pending tax refunds	27.890.986.479	-	25.624.809.587	-
- MB Securities Joint Stock Company	6.935.779	-	-	-
- Interest incomes receivables	3.304.644.190	-	6.006.859.269	-
- Budget for the development of the Company's projects	-	-	123.861.696.028	-
- Others	6.017.687.346	-	5.805.816.713	-
Total	46.205.283.138	-	164.405.151.121	-

31/12/2024
 T N
 NB
 GD
 3N

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

5.2. Other long-term receivables

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Related party	16.933.125.572	-	-	-
Third parties	1.713.346.720	-	2.725.348.840	-
Long-term deposit, mortgages or collaterals	1.713.346.720	-	2.725.348.840	-
Total	18.646.472.292	-	2.725.348.840	-

6. Inventories

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Goods in transit	1.946.380.394		294.800.471	
Raw materials	310.139.805.811		303.602.273.408	
Tools and supplies	54.226.501.032		52.162.017.564	
Work in process	93.949.436.407		93.690.182.139	
Phu Bai Industrial Zone construction costs	555.838.058.341		290.878.583.170	
Vinh Long Industrial Zone construction costs	12.961.525.843		7.050.026.213	
Finished goods	614.875.950.971		616.323.881.077	
Merchandise	32.516.570		16.866.705	
Goods on consignment	49.121.322		49.121.322	
Total	1.644.019.296.691	-	1.364.067.752.069	-

2024
 87,
 .G T
 PHÃ
 KINH
 HÃP
 TH/
 .IMU
 -TP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

7. Prepaid expenses

7.1. Short-term prepaid expenses

	31/12/2024	01/01/2024
Insurance premium	620.371.674	1.657.634.568
Process costs for work in process (printing, embroidery)	264.252.901	264.252.901
Software, internet system	46.367.447	66.502.834
Tools and supplies	76.893.603	123.647.046
Prepaid factory and office rental fees	20.000.000	20.000.000
Maintenance, repair and other services	709.944.045	381.365.805
Total	1.737.829.670	2.513.403.154

7.2. Long-term prepaid expenses

	31/12/2024	01/01/2024
Tools and supplies	5.318.923.063	9.802.458.771
Maintenance, repair and other services	1.428.925.964	2.753.396.792
Software, internet system	508.885.381	820.007.504
Prepaid land rental	10.440.281.752	10.834.295.956
Land rent prepayment costs (Deductible premises permit costs)	57.743.125.022	19.733.771.364
Marketing fees	1.481.836.741	2.311.627.317
Total	76.921.977.923	46.255.557.704

TỔNG KẾ TOÁN

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024**V. Notes to consolidated balance sheet**

Unit: VND

8. Tangible fixed assets

Item	Buildings and structures	Machinery and equipment	Means of transportation	Office equipment	Other tangible fixed assets	Total
I. Historical cost						
1. Beginning balance	249.184.122.566	95.502.548.832	50.708.244.953	4.018.899.857	3.003.133.633	402.416.949.841
2. Increase	12.200.887.766	4.257.413.149	866.666.667	-	160.327.272	17.485.294.854
- Addition	1.981.755.374	4.257.413.149	866.666.667	-	160.327.272	7.266.162.462
- Transfers from CIP	10.219.132.392	-	-	-	-	10.219.132.392
3. Decrease	-	1.153.582.786	1.222.632.000	-	-	2.376.214.786
- Disposal	-	1.153.582.786	1.222.632.000	-	-	2.376.214.786
4. Ending balance	261.385.010.332	98.606.379.195	50.352.279.620	4.018.899.857	3.163.460.905	417.526.029.909
II. Accumulated depreciation						
1. Beginning balance	76.514.565.965	71.074.626.712	28.454.121.557	2.542.150.222	2.137.700.606	180.723.165.062
2. Increase	11.895.465.652	7.470.120.147	6.538.478.386	480.899.203	492.363.114	26.877.326.502
- Depreciation for the period	11.895.465.652	7.470.120.147	6.538.478.386	480.899.203	492.363.114	26.877.326.502
3. Decrease	-	1.062.372.332	648.751.503	-	-	1.711.123.835
- Disposal	-	1.062.372.332	648.751.503	-	-	1.711.123.835
4. Ending balance	88.410.031.617	77.482.374.527	34.343.848.440	3.023.049.425	2.630.063.720	205.889.367.729
III. Net carrying amount						
1. Beginning balance	172.669.556.601	24.427.922.120	22.254.123.396	1.476.749.635	865.433.027	221.693.784.779
2. Ending balance	172.974.978.715	21.124.004.668	16.008.431.180	995.850.432	533.397.185	211.636.662.180

Notes:

- Net carrying amount of tangible fixed assets mortgaged or pledged to secure loans : None
- Historical costs of tangible fixed assets fully depreciated but still in use as at December 31, 2024 : 89,839,382,339 VND
- Historical costs of tangible fixed assets waiting for disposals : None
- Commitments on the purchase or sales of tangible fixed assets of great value in the future : None
- Other changes in the tangible fixed assets : None

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

9. Intangible fixed assets

Item	Land use rights	Computer software	Other intangible fixed assets	Total
I. Historical cost				
1. Beginning balance	31.672.832.334	1.509.662.726	88.940.000	33.271.435.060
2. Increase	-	-	-	-
3. Decrease	-	-	13.863.928	13.863.928
- Other decreases	-	-	13.863.928	13.863.928
4. Ending balance	31.672.832.334	1.509.662.726	75.076.072	33.257.571.132
II. Accumulated amortisation				
1. Beginning balance	4.821.291.048	832.751.068	57.690.310	5.711.732.426
2. Increase	1.186.114.032	176.326.361	47.457.996	1.409.898.389
- Amortisation for the period	1.186.114.032	117.704.184	47.457.996	1.351.276.212
- Other increases	-	58.622.177	-	58.622.177
3. Decrease	-	-	58.622.177	58.622.177
- Other decreases	-	-	58.622.177	58.622.177
4. Ending balance	6.007.405.080	1.009.077.429	46.526.129	7.063.008.638
III. Net carrying amount				
1. Beginning balance	26.851.541.286	676.911.658	31.249.690	27.559.702.634
2. Ending balance	25.665.427.254	500.585.297	28.549.943	26.194.562.494

Notes:

- Net carrying amount of tangible fixed assets mortgaged or pledged to secure loans : None
- Historical costs of tangible fixed assets fully depreciated but still in use as at December 31, 2024 : 666,110,000 VND

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024**V. Notes to consolidated balance sheet**

Unit: VND

10. Construction in progress

	01/01/2024	Additions	Transferred to fixed assets	Transferred to tools and supplies	31/12/2024
Fixed assets purchase	8.802.008.364	841.460.410	798.240.000	43.220.410	8.802.008.364
Construction in progress	21.833.045.236	16.914.736.126	10.219.132.392	-	28.528.648.970
- Binh Quoi villa complex, Thanh Da	337.480.000	-	-	-	337.480.000
- Gilimex's general warehouse	1.133.857.291	97.230.800	-	-	1.231.088.091
- Project in Ward 28, Binh Thanh District	5.731.566.462	-	-	-	5.731.566.462
- Metal's plant expansion	9.393.059.665	826.072.727	10.219.132.392	-	-
- Thanh My plant expansion	-	329.577.778	-	-	329.577.778
- Phu Bai industrial zone	394.445.455	-	-	-	394.445.455
- Hung Khang's five-star hotel	4.725.363.636	-	-	-	4.725.363.636
- Phu Bai industrial zone's wastewater treatment factory	24.545.454	15.566.379.821	-	-	15.590.925.275
- Phu Bai industrial zone's operational houses	92.727.273	95.475.000	-	-	188.202.273
Total	30.635.053.600	17.756.196.536	11.017.372.392	43.220.410	37.330.657.334

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

11. Trade payables

Short-term trade payables

	<u>31/12/2024</u>	<u>01/01/2024</u>
Related party	-	-
Third parties	238.128.181.236	373.181.489.976
Helinox Inc.	-	90.312.888.442
Woojeon Co., Ltd.	106.320.643.744	130.705.917.646
Taizhou Donghaixiang Dyeing And Finishing Co., Ltd.	14.993.593.041	26.787.192.749
Others	116.813.944.451	125.375.491.139
Total	<u>238.128.181.236</u>	<u>373.181.489.976</u>

12. Prepayments from customers

Short-term prepayments from customers

	<u>31/12/2024</u>	<u>01/01/2024</u>
Related party	-	-
Third parties	32.736.698.351	45.411.205.514
CT Real Estate Joint Stock Company	28.000.000.000	28.000.000.000
Customers pay infrastructure fees in advance (Signed the contract - the land has not been handed over)	4.636.051.350	12.766.646.350
Others	100.647.001	4.644.559.164
Total	<u>32.736.698.351</u>	<u>45.411.205.514</u>

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024**V. Notes to consolidated balance sheet**

Unit: VND

13. Statutory obligations

	01/01/2024		Movements		31/12/2024	
	Payables	Receivables	Payables	Receivables	Payables	Receivables
Value-added tax on domestic goods	782.227.055	-	5.322.236.481	5.337.361.849	767.101.687	-
Value-added tax on imported goods	-	-	2.734.368.990	2.756.073.957	-	21.704.967
Import tax	211.545.880	-	3.319.938.434	3.357.548.578	173.935.736	-
Corporate income tax	12.522.356.825	1.309.150.454	26.776.342.031	28.966.662.041	10.552.147.778	1.529.261.417
Personal income tax	837.517.529	-	8.665.107.143	8.158.260.488	1.344.364.184	-
Land and housing tax	-	1.567.719.383	2.952.119.896	1.704.085.934	-	319.685.421
License Tax	-	-	63.000.000	63.000.000	-	-
Others	-	-	73.535.970	73.535.970	-	-
Total	14.353.647.289	2.876.869.837	49.906.648.945	50.416.528.817	12.837.549.385	1.870.651.805

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

14. Accrued expenses

Short-term accrued expenses

Related party

Third parties

Interest expenses

Others

Total

31/12/2024

01/01/2024

	-	-
	3.457.718.729	447.215.843
	3.428.105.310	344.579.435
	29.613.419	102.636.408
	3.457.718.729	447.215.843
	3.457.718.729	447.215.843

15. Unearned revenues

Short-term unearned revenues

Related party

Third parties

- Incomes received in advance - system connection for customers

Total

31/12/2024

01/01/2024

	-	-
	300.000.000	-
	300.000.000	-
	300.000.000	-
	300.000.000	-

16. Other payables

16.1. Other short-term payables

Related party

Third parties

SI, HI, UI, TU

Short-term deposits, mortgage, collaterals

Dividends payables

Other short-term payables

In which:

+ *Blaze Max Hong Kong Limited*

+ *Taizhou Donghaixiang Dyeing & Finishing Co., Ltd.*

+ *Others*

Total

31/12/2024

01/01/2024

	-	-
	41.999.758.321	66.759.565.857
	1.334.579.502	1.483.421.772
	1.508.046.233	-
	590.506.925	594.469.100
	38.566.625.661	64.681.674.985
	541.526.361	27.911.090.770
	1.093.616.783	8.095.390.684
	36.931.482.517	28.675.193.531
	41.999.758.321	66.759.565.857
	41.999.758.321	66.759.565.857

16.2. Other long-term payables

Related party

Third parties

Long-term deposits, mortgage, collaterals

Total

31/12/2024

01/01/2024

	-	-
	2.402.128.310	2.089.105.100
	2.402.128.310	2.089.105.100
	2.402.128.310	2.089.105.100
	2.402.128.310	2.089.105.100

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

17. Loans and finance lease

17.1. Short-term loans and finance lease

	01/01/2024	Drawdown	Reclassification	Repayment	31/12/2024
Short-term loans from banks	77.509.585.738	61.777.083.542	-	139.286.669.280	-
Joint Stock Commercial Bank for Foreign Trade of Vietnam - Tan Son Nhat Branch	77.509.585.738	61.777.083.542	-	139.286.669.280	-
Current portion of long-term loans	42.390.000.000	-	76.500.000.000	42.390.000.000	76.500.000.000
Military Commercial Joint Stock Bank - Bac Sai Gon Branch	-	-	76.500.000.000	-	76.500.000.000
Joint Stock Commercial Bank for Foreign Trade of Vietnam - Tan Son Nhat Branch	42.390.000.000	-	-	42.390.000.000	-
Total	119.899.585.738	61.777.083.542	76.500.000.000	181.676.669.280	76.500.000.000

17.2. Long-term loans and finance lease

	01/01/2024	Drawdown	Reclassification	Repayment	31/12/2024
Long-term loans from banks	169.998.234.176	385.841.175.799	76.500.000.000	212.388.234.176	266.951.175.799
Joint Stock Commercial Bank for Foreign Trade of Vietnam - Tan Son Nhat Branch	169.998.234.176	-	-	169.998.234.176	-
Military Commercial Joint Stock Bank - Bac Sai Gon Branch	-	385.841.175.799	76.500.000.000	42.390.000.000	266.951.175.799
Long-term loans from other parties	-	-	-	-	-
Total	169.998.234.176	385.841.175.799	76.500.000.000	212.388.234.176	266.951.175.799

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

17. Loans and finance lease

Notes:

Content	Short-term loan from Joint Stock Commercial Bank for Foreign Trade of Vietnam - Tan Son Nhat Branch	Long-term loan from Joint Stock Commercial Bank for Foreign Trade of Vietnam - Tan Son Nhat Branch
Contract number	02/CV-0065/23/TSN/GHTD	0278/21/TSN/TLTDH
Date	September 30, 2024	September 6, 2021
Term	Loan term of each debt within the limit not exceeding 178 days	60 months
Credit limit	100,000,000,000	250,000,000,000
Interest	Pursuant to each debt acknowledgment	Fixed interests 7.6% per annum in the first 24 months Individual saving interests + 3.6% deviation in the remaining 36 months
Collateral	Deposits amounting 50 billion VND and inventories amounting 50 billion VND	Term deposits

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

20. Owners' equity

20.1. Changes in owners' equity

	Contributed charter capital	Share premium	Treasury shares	Development and investment funds	Other funds belonging to equity	Undistributed earnings	Total
a. Previous beginning balance	690.000.000.000	647.834.982.665	(35.804.344.577)	35.540.468.600	120.000.000	1.091.237.194.050	2.428.928.300.738
- Increase in previous year	10.000.000.000	-	(5.636.410.000)	-	1.200.000.000	34.518.123.628	40.081.713.628
In which:							
- Profits in previous year	-	-	-	-	-	28.881.350.991	28.881.350.991
- Increase in capital in previous year	10.000.000.000	-	-	-	-	-	10.000.000.000
- Funds distribution	-	-	-	-	1.200.000.000	-	1.200.000.000
- Other increases	-	-	(5.636.410.000)	-	-	5.636.772.637	362.637
- Decrease in previous year	-	190.000.000	-	5.017.680.000	992.000.000	2.585.275.892	8.784.955.892
In which:							
- Funds distribution	-	-	-	-	-	1.200.000.000	1.200.000.000
- Profit distribution of BCC	-	-	-	5.017.680.000	-	-	5.017.680.000
- Dividends distribution in cash	-	-	-	-	-	151.041.500	151.041.500
- Other decreases	-	190.000.000	-	-	992.000.000	1.234.234.392	2.416.234.392
b. Current beginning balance	700.000.000.000	647.644.982.665	(41.440.754.577)	30.522.788.600	328.000.000	1.123.170.041.786	2.460.225.058.474
- Increase in current year	316.500.660.000	13.747.650	(538.146.700)	-	-	33.434.466.081	349.410.727.031
In which:							
- Profits in current year	-	-	-	-	-	27.590.535.401	27.590.535.401
- Dividends distribution in shares	316.500.660.000	-	-	-	-	-	316.500.660.000
- Treasury shares sales	-	13.747.650	-	-	-	-	13.747.650
- Treasury shares purchase	-	-	(538.146.700)	-	-	-	(538.146.700)
- Other increases	-	-	-	-	-	5.843.930.680	5.843.930.680
- Decrease in current year	500.000.000	-	507.140.000	5.017.680.000	184.667.167	328.566.863.980	334.776.351.147
In which:							
- Decrease in capital due to ESOP shares	500.000.000	-	500.000.000	-	-	-	1.000.000.000
- Profit distribution of BCC	-	-	-	5.017.680.000	-	-	5.017.680.000
- Dividends distribution in shares	-	-	-	-	-	316.500.660.000	316.500.660.000
- Treasury shares sales	-	-	7.140.000	-	-	-	7.140.000
- Other decreases	-	-	-	-	184.667.167	12.066.203.980	12.250.871.147
c. Current ending balance	1.016.000.660.000	647.658.730.315	(41.471.761.277)	25.505.108.600	143.332.833	828.037.643.887	2.475.873.714.358

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

V. Notes to consolidated balance sheet

Unit: VND

20. Owners' equity**20.2. Details of contributed charter capital**

	<u>31/12/2024</u>	<u>01/01/2024</u>
Assigned by the Government	-	-
Contributed capital by other shareholders	1.016.000.660.000	710.000.000.000
Total	<u>1.016.000.660.000</u>	<u>710.000.000.000</u>

20.3. Shares

	<u>31/12/2024</u>	<u>01/01/2024</u>
- Authorised shares	101.600.066	70.000.000
- Issued shares	101.600.066	70.000.000
+ Ordinary shares	101.600.066	70.000.000
+ Preference shares	-	-
- Treasury shares	2.851.332	1.961.184
+ Ordinary shares	2.851.332	1.961.184
In which:		
Gilimex purchased	3.815	714
Subsidiaries purchased	2.847.517	1.960.470
+ Preference shares	-	-
- Shares in circulation	98.748.734	68.038.816
+ Ordinary shares	98.748.734	68.038.816
+ Preference shares	-	-

* Par value of outstanding shares: 10,000 VND / share

20.4. Profit distribution

	<u>Current year</u>
Dividends distribution to shareholders	316.500.660.000
Development and investment funds	-
Bonus and welfare fund	-
Total	<u>316.500.660.000</u>

21. Off-balance sheet items**21.1. Foreign currency**

	<u>31/12/2024</u>	<u>01/01/2024</u>
US Dollar (USD)	1.354.443,99	1.389.776,69
Euro (EUR)		9.027,16

Binh Thanh Import Export Production & Trade Joint Stock Company

334A Phan Van Tri, Binh Thanh District, Ho Chi Minh City

CONSOLIDATED FINANCIAL STATEMENTS FOR QUARTER 4

For the fiscal year 2024, ended as at 31/12/2024

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
QUARTER 4 2024**V. Notes to consolidated balance sheet**

Unit: VND

21. Off-balance sheet items**21.2. Bad debts written off:**

	Amount (VND)	Written-off date	Reason
+ Viet Chuyen De Film Production Co.,Ltd	2.250.000	2017	Irrecoverable
+ Villacom Co., Ltd	117.600.000	2017	Irrecoverable
+ To Thi Ngoc Thao	20.000.000	2017	Irrecoverable
+ Duc Nhan Company Limited	396.635.955	2017	Irrecoverable
+ GLM Corporation	7.700.000	2017	Irrecoverable
+ Dat Pho Corporation	151.200.000	2017	Irrecoverable
+ Phu Hai Company Limited	4.331.067	2017	Irrecoverable
+ Hoang Gia Corporation	44.000.000	2017	Irrecoverable
+ Tien Thang Investment Company Limited	78.400.000	2017	Irrecoverable
+ Kim Loan Commercial Service and Construction Co., Ltd	71.148.000	2017	Irrecoverable
+ Klassy Joint Stock Company	1.406.354.260	2017	Irrecoverable
Total	2.299.619.282		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

VI. Notes to consolidated income statement

Unit: VND

1. Revenues from sales and services rendered

	Quarter 4 - Current year	Quarter 4 - Previous year
Revenues from production	191.543.777.284	215.704.015.232
- Revenue from sales of finished goods and merchandise	191.268.485.177	215.195.569.843
- Revenue from services rendered	275.292.107	508.445.389
Revenues from industrial zone operation	219.128.310	14.654.491.700
Total	191.762.905.594	230.358.506.932

2. Revenue deductions

	Quarter 4 - Current year	Quarter 4 - Previous year
- Sales rebate	1.940.763	-
- Sales return	24.882.500	-
Total	26.823.263	-

3. Costs of goods sold

	Quarter 4 - Current year	Quarter 4 - Previous year
Costs of goods sold from production	148.729.977.147	193.493.711.480
- Costs from sales of finished goods merchandise	148.594.874.355	193.472.251.359
- Costs of services rendered	135.102.792	21.460.121
Costs from industrial zone operation	(3.759.801.234)	8.643.801.864
Total	144.970.175.913	202.137.513.344

4. Finance income

	Quarter 4 - Current year	Quarter 4 - Previous year
- Interest income	11.765.877.004	15.722.120.128
- Dividends distribution	457.961.029	-
- Realised exchange difference gains	8.191.182.785	12.149.376.444
- Unrealised exchange difference gains	141.266.776	-
Total	20.556.287.594	27.871.496.572

5. Finance expenses

	Quarter 4 - Current year	Quarter 4 - Previous year
- Interest expenses	54.039.763	1.001.265.673
- Provisions for financial investments	5.002.511.080	2.339.959.622
- Realised exchange difference losses	8.845.524.815	4.628.849.956
- Unrealised exchange difference losses	482.243.094	3.915.524.482
Total	14.384.318.752	11.885.599.733

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

6. Selling expenses and general and administrative expenses

	Quarter 4 - Current year	Quarter 4 - Previous year
a. Selling expenses		
- Raw materials	400.925.329	302.175.864
- Expenses from external services	686.329.589	343.769.316
- Others	402.399.548	344.816.819
Total	1.489.654.466	990.761.999
b. General and administrative expenses		
- Labour costs	21.860.079.437	22.313.172.430
- Tools and supplies	762.031.976	111.198.992
- Depreciation and amortisation	4.423.834.792	3.152.734.442
- Taxes, duties and fees	395.270.302	839.999.873
- Goodwill allocation	4.064.880.098	4.061.880.098
- Expenses from external services	10.237.221.368	4.520.922.679
- Others	7.656.509.770	3.908.283.554
Total	49.399.827.743	38.908.192.068

7. Production and operating costs

	Quarter 4 - Current year	Quarter 4 - Previous year
- Raw materials	67.690.625.075	72.139.500.721
- Labour costs	47.072.837.733	46.619.497.587
- Depreciation and amortisation	6.468.775.492	6.721.816.868
- Expenses from external services	51.717.469.909	67.058.914.019
- Others	51.209.961.604	13.149.729.436
Total	224.159.669.813	205.689.458.631

8. Current income tax expenses

	Quarter 4 - Current year	Quarter 4 - Previous year
Tax expenses in respect of the current year taxable profit	11.873.318.819	4.733.224.358
Adjustment of tax expenses in the previous years to the current year	2.413.841.866	8.507.670.561
Total	14.287.160.685	13.240.894.919

9. Basic earnings per share

	Quarter 4 - Current year	Quarter 4 - Previous year
Net profit after tax attributable to ordinary shareholders	14.229.804.762	91.065.869.098
Weighted average number of ordinary shares during the year	69.777.526	68.038.816
Basic earnings per share	204	1.338

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

VII. Other information

Unit: VND

1. **Contingent liabilities, commitments and other financial information**

2. **Events after the balance sheet date**

3. **Related party information**

a. **Remuneration of members of the Board of Directors and Management in Quarter 4 2024:**

- Remuneration of Management

Name	Remuneration
Pham Thi Anh Nguyet	285.965.348
Total	285.965.348

- Remuneration of members of the Board of Directors

Name	Remuneration
Le Hung	90.000.000
Nguyen Viet Cuong	60.000.000
Nguyen Quoc Khanh	60.000.000
Tran Thanh Tung	60.000.000
Nguyen Huu Phuc	60.000.000
Total	330.000.000

4. **Segment information:**

The company does not prepare segment reports because it does not satisfy one of the two conditions according to business field or geographical location as prescribed in Circular 20/2006/TT-BTC dated March 20th, 2006 issued by Ministry of Finance regarding the guidance on implementation of 66 Accounting Standards issued under Decision No. 12/2005/QD-BTC dated February 15th 2005 issued by Ministry of Finance.

5. **Financial assets and financial liabilities:**

Fair value of financial assets and financial liabilities are presented as follows:

	Book value		Fair value	
	31/12/2024	01/01/2024	31/12/2024	01/01/2024
Financial assets				
Cash and cash equivalents	484.488.631.421	674.805.198.823	484.488.631.421	674.805.198.823
Trade receivables	74.854.983.431	154.732.763.734	74.854.983.431	154.732.763.734
Advances to suppliers	150.916.396.645	118.082.850.064	150.916.396.645	118.082.850.064
Other receivables	64.851.755.430	167.130.499.961	64.851.755.430	167.130.499.961
Total	775.111.766.927	1.114.751.312.582	775.111.766.927	1.114.751.312.582
Financial liabilities				
Trade payables	238.128.181.236	373.181.489.976	238.128.181.236	373.181.489.976
Advances from customers	32.736.698.351	45.411.205.514	32.736.698.351	45.411.205.514
Loans and finance lease obligations	343.451.175.799	289.897.819.914	343.451.175.799	289.897.819.914
Payables to employees	22.724.460.185	21.400.857.625	22.724.460.185	21.400.857.625
Accrued expenses	3.457.718.729	447.215.843	3.457.718.729	447.215.843
Other payables	44.401.886.631	68.848.670.957	44.401.886.631	68.848.670.957
Total	684.900.120.931	799.187.259.829	684.900.120.931	799.187.259.829

Fair value of the financial assets and liabilities of the Company are reflected at the values which can be converted in a current transaction among parties having adequate knowledge and expecting to be involved in the transactions.

The Company applies the following methods and assumptions for fair value estimation: fair value of financial assets and financial liabilities are not revalued at 31/12/2024. However, the Board of Directors believe that there is no significant difference between its fair value and its book value at 31/12/2024.

6. **The Company's financial risk management objectives and policies**

a. **Credit risk**

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

QUARTER 4 2024

VII. Other information

The Company is exposed to credit risk from its operating activities (primarily for trade receivables) and from its financing activities, including deposits with banks, foreign exchange transactions and other financial instruments.

b. Trade receivables

The Company minimizes credit risk by dealing only with the customers that have good credit history. Besides, the accountants follow up the account receivables regularly to expedite the receipt. Trade receivables of the Company are related to various entities and therefore the credit risk exposed from trade receivables is low.

c. Bank deposits

Most of the Company's cash in bank is in the large and trusted banks in Vietnam. Credit risk to this balance at the bank is managed by the treasury department of the Company in accordance with Company policy. The Company does not realize any material credit risk to this cash in bank.

d. Liquidity risk

The liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligation due to shortage of funds.

The Board of Directors is responsible for managing liquidity risk. The most major payables are secured by deposits, receivables and short-term assets. The Company did not perform a sensitive analysis on liquidity risks because concentration on liquid risks are low.

The Company monitors its liquidity risk by maintain a level of cash and cash equivalents and bank loans deemed adequate by management to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

e. The maturity profile of the Company's financial liabilities based on contractual discounted payments

As at December 31, 2024	<u>< 1 year</u>	<u>1 - 5 years</u>	<u>> 5 years</u>	<u>Total</u>
Trade payables	238.128.181.236	-	-	238.128.181.236
Advances from customers	32.736.698.351	-	-	32.736.698.351
Loans and finance lease obligations	76.500.000.000	266.951.175.799	-	343.451.175.799
Payables to employees	22.724.460.185	-	-	22.724.460.185
Accrued expenses	3.457.718.729	-	-	3.457.718.729
Other payables	41.999.758.321	2.402.128.310	-	44.401.886.631
Total	415.546.816.822	269.353.304.109	-	684.900.120.931

The Company believes that the concentration on liquidity risk of loan payment is low. The Company is able to pay its debts to due from cash flow from operating activities and proceeds from the financial assets to maturity.

f. Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk.

The sensitivity analyses have been prepared on the basis that the amount of net debt, the ratio of fixed to floating interest rates of the debt and the proportion of financial instruments in foreign currencies are all constant.

g. Equity price risk

The Company's listed and unlisted equity securities are susceptible to market price risk arising from uncertainty about future values of the investment securities. The Group manages equity price risk by placing a limit on equity investments. The Group's Board of Directors reviews and approves all equity investment decisions. The Company evaluates that the share price risk is low.

h. Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

i. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

j. Foreign currency sensitivity

The Company evaluates exchange rate differences according to the guidances in Circular No. 200/2014/TT-BTC dated December 22nd 2014. At the end of the fiscal year, the exchange rate used to evaluate the period-end exchange rate difference of currency accounts is the actual exchange rate of the commercial banks where the Company opens accounts and carry out transactions; therefore, the Company does not calculate foreign currency sensitivity.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS QUARTER 4 2024

VII. Other information

7. Going-concern assumption

In 2024, no events had been caused to make serious doubts about the going concern ability and the Company does not intend and are forced to stop working, or significantly narrowed scale of operation. Therefore, the consolidated financial statements are prepared on the going-concern basis.

8. Comparative information:

Comparative data are data on the Consolidated Financial Statements for the fiscal year ended December 31st 2023 audited by Southern Auditing and Accounting Financial Consulting Services Company Limited (AASCS). These figures are reclassified pursuant to Circular 200/2014/TT-BTC dated December 22 2014 issued by Ministry of Finance for comparison.

Preparer

Duong Ngoc Hai

Chief Accountant

Nguyen Thi Minh Hieu

